

AUSSEN  
WIRTSCHAFT  
TRADE MISSION  
**TO AZERBAIJAN AND GEORGIA 2022**

Sunday, 15.05. – Thursday, 19.05.2022

**PROGRAM**

Location: Baku, Azerbaijan | Tbilisi, Georgia

Program to be adopted (17.05.2022)

In Cooperation with:



GEORGIAN  
CHAMBER OF  
COMMERCE &  
INDUSTRY



funded by



Federal Ministry  
Republic of Austria  
Digital and  
Economic Affairs



an initiative of the Federal Ministry for Digital and Economic Affairs and the  
Austrian Federal Economic Chamber



# TRADE MISSION TO AZERBAIJAN AND GEORGIA 2022

Sunday, 15.05. – Thursday, 19.05.2022

## PROGRAM

Location: Baku, Azerbaijan | Tbilisi, Georgia

---

### SUNDAY, 15.05.2022 | BAKU, AZERBAIJAN

---

#### INDIVIDUAL ARRIVAL IN BAKU

PICK UP FROM BAKU AIRPORT & TRANSFER TO **LANDMARK HOTEL /  
MARRIOTT HOTEL**

---

#### CHECK-IN AT LANDMARK HOTEL IN BAKU

Location: **Landmark Hotel**  
Baku90A Nizami St, Baku 1010, Azerbaijan

#### CHECK-IN AT MARRIOTT HOTEL IN BAKU

Ort: **JW Marriott Boulevard Hotel Baku**  
Khagani Rustamov Street 4C, Khatai District, Baku

---

At Landmark Hotel: Hot and cold drinks available free of charge in the Executive Lounge (21st floor).

---

In Cooperation with:

---

**MONDAY, 16.05.2022 | BAKU, AZERBAIJAN**

---

**08.30 PICK UP FROM MARRIOTT HOTEL**

---

**08.45 – 9.30 WORKING BREAKFAST | BRIEFING ON THE ECONOMIC MISSION**

- Richard **Schenz** | Vice-President Austrian Federal Economic Chamber
- Alexander **Bayerl** | Austrian Ambassador to Azerbaijan
- Cosima **Steiner** | Regional Managerin AUSSENWIRTSCHAFT Southeastern Europe, Eastern Europe/Central Asia
- Georg **Karabaczek** | Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia
- Eva Maria **Weithaler** | Deputy Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia
- Sabir **Mammadov** | Head of ADVANTAGE AUSTRIA Baku

Location: **Landmark Hotel Baku, 20. Stock, Caspian Grill Restaurant**

---

**09.35 DEPARTURE BY BUS FROM LANDMARK HOTEL TO JW MARRIOTT BOULEVARD HOTEL**

---

**10.00 – 11.00 MEETING WITH RAHMAN HUMMATOV, VICE MINISTER OF THE MINISTRY OF DIGITAL DEVELOPMENT AND TRANSPORT OF AZERBAIJAN**

With the following Austrian Companies:

- Liebherr-Azeri LLC (for State Agency of Azerbaijan Automobile Roads) (Kubilay Karahan und Hasan Seyidov)
- DELTA BLOC International GmbH (for State Agency of Azerbaijan Automobile Roads) (Viorel Rotarciuc)
- Frequentis AG (for AZAL and Maritime Authorities) (Herr Shukhrot Tashpulotov)
- Gebrüder Weiss GmbH (Port of Baku and Azerbaijan Railways) (Alexander Kharlamov, Davit Khavtasi, Teo Japarashvili)
- Pörner Ingenieurgesellschaft m.b.H. (for State Agency of Azerbaijan Automobile Roads) (Albert Traxler)
- Rail Cargo Logistics (for Port of Baku and Azerbaijan Railways) (Alexander Schierhuber, Wilhelm Patzner)
- Waagner Biro steel and glass GmbH (for AZAL) (Johann Sischka, Ivaylo Dzhambazov)

**Head of Delegation: Group Leader Franz Wessig (BMDW)**

Location: **JW Marriott Boulevard Hotel Baku, Taghiyev Hall**

---

**09.35 DEPARTURE BY BUS FROM LANDMARK HOTEL TO AZERENERJI**  
Location: **Office of Azerenerji, Zardabi str. 94**

---

In Cooperation with:

---

**10.00 – 11.00**

**MEETING WITH AZERENERJI JSC WITH MR. VUGAR SCHAHMURADOV, VICE PRESIDENT**

With the following Austrian Companies:

- Liebherr-Azeri LLC (Aliaga Babayev)
- PV-Photovoltaik Styria GmbH (Dean Marcelja, Stefan Hofmeister)
- Gugler Water Turbines GmbH (Partick Hamberger, Kutan Demirci)
- Global Hydro Energy GmbH (Alperen Asiltas)
- Voith Hydro GmbH & Co KG (Fatih Haskilic)
- Andritz Hydro (Norbert Schwarz)

**Head of Delegation: Richard Schenz, Vice-president Austrian Federal Economic Chamber**

Location: **Office of Azerenerji, Zardabi str. 94**

---

**11.00**

**TRANSFER TO HOTEL MARIOTT FOR THE JOINT COMMISSION**

---

**11.30 – 13.00**

**JOINT COMMISSION – COMPANY ATTENDANCE POSSIBLE (PASSIVE)**

Plenary session of the Joint Commission - Various sectors

Chaired by Group Leader Franz **Wessig** (BMDW); and the Azerbaijani Minister of ICT, Mr. Rashad **Nabiyev**.

Location: **JW Marriott Boulevard Hotel Baku, Taghiyev Hall**

---

**13.00 – 14.30**

**LUNCH** (invitation of the Azerbaijani Minister of Digitization and Transport of the Republic of Azerbaijan)

Location: **JW Marriott Boulevard Hotel Baku**

---

In Cooperation with:

---

15.00 – 16.15

**AZERBAIJAN-AUSTRIA ECONOMIC FORUM**

**OPENING**

- Yusif **Abdullayev** | Acting Executive Director, Export and Investment Promotion Agency of the Republic of Azerbaijan AZPROMO
- Richard **Schenz** | Vice-president, Austrian Federal Economic Chamber

**KEYNOTES**

- Rashad **Nabiyev** | Minister of Digitalization and Transport of the Republic of Azerbaijan
- Franz **Wessig** | Group Leader for Business Location, Innovation and Internationalization, Federal Minister for Digital and Economic Affairs BMDW

**SPEECH**

- Alexander **Bayerl** | Austrian Ambassador to Azerbaijan

**INVESTMENT & BUSINESS OPPORTUNITIES AZERBAIJAN & AUSTRIA**

- Investment opportunities in Azerbaijan - Zohrab **Gadirov** | Advisor of President of AZPROMO
- Business with Austria - Eva Maria **Weithaler** | Deputy Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia
- Presentation on Alat Free Economic Zone (AFEZ) | Valeh **Alasgarov**, Chairman of AFEZ

**SPEECHES**

- Orkhan **Mammadov** | Chairman of the Management Board of the Small and Medium Business Development Agency of the Republic of Azerbaijan
- Ulvi **Mansurov** | Executive Director, Azerbaijan Investment Company

Opening & Moderation: Jayhun **Ali**

Location: **JW Marriott Boulevard Hotel Baku, Taghiyev Hall**

---

16.15

**COFFEE BREAK**

---

16.15 – 18.00

**B2B MEETINGS** (Appointments according to the individual B2B-program)

Location: **JW Marriott Boulevard Hotel Baku**

---

In Cooperation with:

<b>16.15</b>	<b>TRANSFER BY BUS TO THE MINISTRY OF ENERGY</b> Location: <b>Ministry of Energy, Uzeyir Hacibeyli str. 84</b>
<b>16.30 – 17.30</b>	<b>MEETING WITH THE MINISTRY OF ENERGY OF AZERBAIJAN REPUBLIC</b> With the following Austrian Companies: <ul style="list-style-type: none"> <li>• Liebherr-Azeri LLC (Kubilay Karahan)</li> <li>• PV-Photovoltaik Styria GmbH (Dean Marcelja, Stefan Hofmeister)</li> <li>• Gugler Water Turbines GmbH (Patrick Hamberger, Kutan Demirci)</li> <li>• Global Hydro Energy GmbH (Alperen Asiltas)</li> <li>• Voith Hydro GmbH &amp; Co KG (Fatih Haskilic)</li> <li>• Andritz Hydro (Norbert Schwarz)</li> </ul> <b>Head of Delegation: Group Leader Franz Wessig (BMDW)</b>  Location: <b>Ministry of Energy, Uzeyir Hacibeyli str. 84</b>
<b>17.45</b>	<b>TRANSFER FROM THE MINISTRY OF ENERGY TO LANDMARK HOTEL / MARRIOTT HOTEL</b>
<b>18.30</b>	<b>TRANSFER FROM HOTEL MARRIOTT TO THE RECEPTION AT THE AUSTRIAN AMBASSADOR</b>
<b>18.30</b>	<b>TRANSFER OR WALK FROM LANDMARK HOTEL TO THE RECEPTION AT THE AUSTRIAN AMBASSADOR</b>  Location: <b>Nizami str. 62, floor 14</b>
<b>19.00</b>	<b>RECEPTION AT THE AUSTRIAN AMBASSADOR</b> Networking with local stakeholders.
<b>21.00</b>	<b>WALK BACK TO LANDMARK HOTEL / OR RIDE BY BUS TO MARRIOTT HOTEL</b>

**TUESDAY, 17.05.2022 | BAKU, AZERBAIJAN**

**B2B-MEETINGS** (Appointments and location according to individual B2B-program)

<b>TILL 09.00</b>	<b>BREAKFAST</b>
<b>09.00</b>	<b>TRANSFER FROM MARRIOTT HOTEL TO LANDMARK HOTEL</b>

In Cooperation with:

**09.30 – 10.30**

**MEETING WITH MR. EMIN HUSEYNOV**

Special Representative of the President of the Republic of Azerbaijan in the Liberated Areas of the Karabakh Economic Region of Azerbaijan.

With the following Austrian Companies:

- Liebherr-Azeri LLC (Kubilay Karahan, Aliaga Babayev, Hasan Seyidov)
- Frequentis AG (Shukhrot Tashpulotov)
- General Plan Austria (Melih Yerlikaya)
- Gebrüder Weiss GmbH (Alexander Kharlamov, Davit Khavtasi, Teo Japarashvili)
- PV-Photovoltaik Styria GmbH (Dean Marcelja, Stefan Hofmeister)
- Gugler Water Turbines GmbH (Patrick Hamberger, Kutun Demirci)
- Global Hydro Energy GmbH (Alperen Asiltas)
- Pörner Ingenieurgesellschaft m.b.H. (Albert Traxler)
- Voith Hydro GmbH & Co KG (Fatih Haskilic)
- Rail Cargo Logistics (Alexander Schierhuber, Wilhelm Patzner)
- Waagner Biro steel and glass GmbH (Johann Sischka und Ivaylo Dzhambazov)
- Alpla Werke Alwin Lehner GmbH & Co KG (Emre Canoglu)
- DELTA BLOC International GmbH (Viorel Rotarciuc)
- Panomax GmbH (Klaus Meiringer)

**Head of Delegation: Vice-President Richard Schenz, Austrian Federal Economic Chamber**

Location: **Landmark Hotel, 22. floor**

**09.30**

**TRANSFER FROM LANDMARK HOTEL TO AKIA (AGRICULTURAL, CREDIT AND DEVELOPMENT AGENCY)**

Location: **AKIA, Ziya Bunyadov str. 1965, Cinar Park Plaza, 5. Floor**

**10.00 – 11.00**

**MEETING WITH THE MINISTRY OF AGRICULTURE AND AKIA**

With the following Austrian Companies:

- Schalk Nutztiere GmbH (Thomas Schalk)
- Rinderzucht Austria (Reinhard Pflieger, Simone Steiner, Hannah Lichtenwagner)
- AGES (Thomas Kickinginger)

**Head of Delegation: Sabir Mammadov, Head of Office ADVANTAGE AUSTRIA Baku**

Location: **AKIA, Ziya Bunyadov str. 1965, Cinar Park Plaza, 5. Floor**

**11.00**

**TRANSFER FROM AKIA TO LANDMARK HOTEL / MARRIOTT HOTEL**

**11.00 – 14.00**

**B2B-MEETINGS / LUNCH / FREE TIME**

**14.00**

**TRANSFER FROM LANDMARK HOTEL TO SOCAR**

**14.10**

**TRANSFER FROM MARRIOTT HOTEL TO SOCAR**

Location: **SOCAR office, Haydar Aliyev ave. 121**

In Cooperation with:

<b>14.30 – 15.30</b>	<p><b>MEETING WITH STATE OIL COMPANY OF AZERBAIJAN REPUBLIC (SOCAR)</b></p> <p>With the following Austrian Companies:</p> <ul style="list-style-type: none"> <li>- Liebherr-Azeri LLC (Kubilay Karahan, Aliaga Babayev und Herr Hasan Seyidov)</li> <li>- Pörner Ingenieurgesellschaft m.b.H. (Albert Traxler)</li> <li>- Waagner Biro steel and glass GmbH (Johann Sischka, Ivaylo Dzhambazov)</li> <li>- Alpla Werke Alwin Lehner GmbH &amp; Co KG (Emre Canoglu)</li> <li>- General Plan Austria (Melih Yerlikaya)</li> <li>- Gebrüder Weiss GmbH (Alexander Kharlamov, David Khavtasi, Teo Japarashvili)</li> </ul> <p><b>Head of Delegation: Vice-President Richard Schenz, Austrian Federal Economic Chamber</b></p>
<b>15.30</b>	<b>TRANSFER BACK TO LANDMARK HOTEL / MARRIOTT HOTEL</b>
<b>16.30 – 18.30</b>	<b>SIGHTSEEING TOUR STARTING FROM LANDMARK HOTEL</b>
<b>16.40 – 18.30</b>	<b>SIGHTSEEING TOUR FROM MARRIOTT HOTEL</b>
<b>19.00</b>	<p><b>CONCLUSION &amp; DINNER</b> (on own expense)</p> <p>Location: <b>Sahil Restaurant at the Boulevard</b></p>

**WEDNESDAY, 18.05.2022 | BAKU, AZERBAIJAN | TBILISI, GEORGIA**

<b>Till 07.20</b>	<b>BREAKFAST AND CHECK OUT IN BAKU</b>
<b>07.20</b>	<b>TRANSFER TO THE AIRPORT FROM LANDMARK HOTEL</b>
<b>07.20</b>	<b>TRANSFER TO THE AIRPORT FROM MARRIOTT HOTEL</b>
<b>09.30 – 10.40</b>	<p><b>FLIGHT BAKU – TIFLIS</b></p> <p>Baku - Tiflis, Buta Airways</p>
<b>10.40</b>	<b>TRANSFER FROM THE AIRPORT TO THE ROOMS HOTELS TBILISI</b>
<b>12.00</b>	<p><b>CHECK-IN AT ROOMS HOTEL TBILISI &amp; FREE TIME</b> (rooms available from 15.00)</p> <p>Location: <b>Rooms Hotel Tbilisi, Merab Kostava Strasse 14</b></p>

In Cooperation with:



12.45– 14.00

**BUSINESS IMBISS | BUSINESS BRIEFING ON GEORGIA**

- Richard **Schenz** | Vice-President of the Austrian Federal Economic Chamber
- Georg **Karabaczek** | Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia
- Thomas **Mühlmann** | Ambassador of Austria to Georgia
- Alexander **Karner** | Head of ADA Austrian Development Agency, Tbilisi
- Cosima **Steiner** | Regional Manager AUSSENWIRTSCHAFT AUSTRIA Southeast Europe, Eastern Europe/Central Asia

Location: **Rooms Hotel, Event Room**

---

14.00 – 17.00

**B2B-MEETINGS** (Appointments according to the individual B2B-program)

Location: **Rooms Hotel, Garden Hall**

---

17.15

**REFOCUS AUSTRIA WITH PANEL DISCUSSION**

**Moderation:** Georg **Karabaczek** | Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia

Location: **Rooms Hotel, Garden Hall**

---

17.15 – 17.30

**WELCOME SPEECHES**

- Thomas **Mühlmann** | Ambassador of Austria to Georgia
  - Giorgi **Pertaia** | President Georgian Chamber of Commerce GCC
  - Richard **Schenz** | Vice-President of the Austrian Federal Economic Chamber
- 

17.30 – 17.45

**KEY NOTE**

- Levan **Davitashvili** | Deputy Prime Minister and Minister for Economy and Sustainable Development
- 

17.45 – 18.30

**PANEL DISCUSSION**

**30 years of diplomatic relations between Austria and Georgia – experiences of the economy**

- Ilia **Begiashvili** | Deputy Minister of the Ministry of Regional Development and Infrastructure of Georgia
- Sebastian **Molineus** | World Bank Regional Director for the South Caucasus
- Zurab **Menabde** | Chief Operating Officer (COO) Caucasus Science and Engineering, Partner of Trumer Schutzbauten GmbH in Georgia

Moderation: Georg **Karabaczek** | Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia

---

In Cooperation with:

**18.30 – 19.30**

**AUSTRIAN BUSINESS CIRCLE**

- Richard **Schenz** | Vice-President of the Austrian Federal Economic Chamber

Reception for networking with local stakeholders

**19.30**

**BUS TRANSFER FROM THE ROOMS HOTEL TO THE CONCERT**

Location: **Departure around the corner, in front of Hotel Stamba, Merab Kostava St 14**

**20.00**

**GALA CONCERT AT THE INVITATION OF THE AUSTRIAN AMBASSADOR**

Location: **Tbilisi State Conservatoire Grand Hall**

**THURSDAY, 19.05**

**BREAKFAST AND CHECK OUT** (latest by 10.00)

**09.30 – 11.30**

**B2B MEETINGS** (Appointments according to the individual B2B-program)

Location: **Rooms Hotel, Map Room**

**12.00**

**TRANSFER TO THE MINISTRY OF ECONOMY**

Location: **Rooms Hotel Tbilisi**

**12.30 – 13.15**

**APPOINTMENT AT THE MINISTRY OF ECONOMY – ENERGY DEPARTMENT**

Location: **Ministry of Economy**, Sanapiro Str. 2 (in the courthouse)

With the following Austrian Companies:

- Andritz Hydro (Davit Kviriashvili)
- Global Hydro Energy GmbH (Alperen Asiltas)
- Liebherr-Azeri LLC (Kubilay Karahan, Aliaga Babayev, Hasan Seyidov)
- Voith Hydro GmbH & Co KG (Her Fatih Haskilic)

**Head of Delegation: Vice-President Richard Schenz, Austrian Federal Economic Chamber**

**14.30**

**RETURN TO THE HOTEL AND END OF THE TRADE MISSION**

**15.00**

**TRANSFER TO THE AIRPORT TBILISI FOR THE FLIGHT TK FLUG 0383**

In Cooperation with:

---

## KONTAKT

### AUSSENWIRTSCHAFTSCENTER ISTANBUL

Maya Akar Center B Blok  
Büyükdere Caddesi 100-102, Floor 14 Office 51, 34394 Esentepe – Istanbul  
T +90 212 211 14 76  
E [istanbul@wko.at](mailto:istanbul@wko.at)  
W [wko.at/aussenwirtschaft/tr](http://wko.at/aussenwirtschaft/tr)

- Mag. Georg Karabaczek | Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia  
M +90 533 207 06 74
- Mag. Eva Maria Weithaler | Deputy Austrian Trade Commissioner for Turkey, Azerbaijan and Georgia.  
M +90 533 436 75 37

### AUSSENWIRTSCHAFTSBÜRO BAKU

Commercial Office Baku  
Nizami Strasse 96, The Landmark, 7th floor  
1010 Baku, Aserbaidshan  
T +994 12 46 59 910  
E [baku@wko.at](mailto:baku@wko.at)  
W [wko.at/aussenwirtschaft/az](http://wko.at/aussenwirtschaft/az)

- Sabir Mammadov | Head Außenwirtschaftsbüro Baku  
M +994 552260009

### AUSSENWIRTSCHAFTSBÜRO TIFLIS

Commercial Office Tiflis  
T. Chovelidze Str.4, 5. Etage  
0105 Tbilisi, Georgia  
T +995 322 434 401  
E [tbilisi@wko.at](mailto:tbilisi@wko.at)  
W [wko.at/aussenwirtschaft/ge](http://wko.at/aussenwirtschaft/ge)

- Ana Lataria | Head Außenwirtschaftsbüro Tiflis  
M +995 577 20 88 52

### AUSSENWIRTSCHAFT AUSTRIA

Austrian Federal Economic Chamber  
Wiedner Hauptstraße 63  
1045 Wien, Österreich  
E [aussenwirtschaft.suedosteuroopa@wko.at](mailto:aussenwirtschaft.suedosteuroopa@wko.at)  
W [www.wko.at/aussenwirtschaft](http://www.wko.at/aussenwirtschaft)

- Mag. Cosima Steiner, MSc. | AUSSENWIRTSCHAFT Southeastern Europe, Eastern Europe/Central Asia  
M +43 664 817 92 86

---

In Cooperation with: